



CLIENT CASE STUDY



Projectmates Crucial for \$500M Worth of Capital Improvement Projects in Newport News

Client Name: City of Newport News

Program Scope: \$500M capital improvement plan

Location: Newport News, Virginia

The city of Newport News needed a better way to manage the life of its construction projects. Struggling with a patchwork of disjointed software platforms, city employees were wasting time and taxpayer dollars tracking down financial reports and rifling through paper documents. That is until they started using Projectmates. The cloud-based platform delivered transparency and uniformity at a transformative level. Financial reports were easier to find, digital bidding processes made the experience more efficient and document management became more reliable. With \$500M in capital improvement projects spread across multiple city departments, Projectmates' all-digital solution is crucial for the city's construction program.

Challenges:

- One platform needed to manage finances, documents, and more
- Using multiple systems resulted in double entry and data errors
- Manual bidding process was tedious and time-consuming

Solutions:

- Ability to manage finances, documents, approvals, and more from one platform
- Transparency and uniformity through configurable reports and archived data
- Completely digital bid process

Results:

- Document management more reliable and easier to track
- Budget and schedules forecasted out to ensure viability and transparency
- Digital bidding process saves countless hours in manual entry and redundant communications